



Sales Executive

Bengaluru, India

Are you passionate about meeting people and solving their problems with high-quality solutions? This job is just for you!

Job Description

- ✓ Lead the development of telematics products sales for select regions in India
- ✓ Support telematics expansion plans of the company
- ✓ Develop and manage a strong pipeline
- ✓ Build and develop knowledge of market conditions, opportunities market trends and key competitors
- ✓ Assume complete ownership of onboarding process and smooth customer experience for every deal
- ✓ Work closely with production, marketing and management teams

Desired Skills & Experience

Qualification and experience

- ✓ Minimum Education: Bachelor's Degree in management or any related field
- ✓ Average 2-years prior experience
- ✓ Product sales experience in telematics industry

Preferred Skills

- ✓ Ability to quickly adapt to a changing environment
- ✓ Strong passion for selling and travel
- ✓ Candidate should be a self-motivated, independent, detail oriented, responsible team-player
- ✓ Strong communication skills, both written and oral
- ✓ Ability to multi-task & support multiple priorities
- ✓ Strong Analytical and Problem Solving Skills
- ✓ Excellent teamwork and interpersonal skills
- ✓ Ability to handle multiple clients and multiple team members with confidence

APPLY NOW

www.trakmate.co.in